



# 2022 MEDIA KIT



## **VINEXPO DAILY IS THE EXCLUSIVE OFFICIAL** DAILY MAGAZINE OF VINEXPO PARIS



## FIGURES & READER PROFILE

Source: Vinexpo Bordeaux 2019

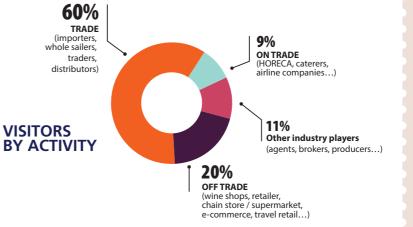
## **TOP VISITING COUNTRIES**



29,500 PROFESSIONAL VISITORS

140 COUNTRIES









## Carolyn O'Grady-Gold

Acting Vice-President, Products, Sales and Merchandising – LCBO

Vinexpo Daily is a great resource for visitors, but also for those not attending and in the business. It's a tool that we reference during the show to keep on top of what's happening at the show and in our industry. •••••



## Alex De Cata

International Development Advisor. Wine & Spirit Education Trust

The show allowed us to keep growing our presence which is one of our main aims of course. Our appearance in Vinexpo Daily no doubt contributed to this. •••••



## **François Demouy**

Communication Manager, Champagne Palmer & Co

We were very happy about our communication in Vinexpo Daily 2017. The Special Feature "Champagne & Sparkling Wines" allowed us to present our brand next to some prestigious industry leaders. We had quite a few walk-ins on the stand thanks to our communication with Vinexpo Daily. .....



## **Gerard Margeon**

Executive Wine Director. Alain Ducasse Entreprise

Vinexpo Daily is very complete and very playful at the same time .....

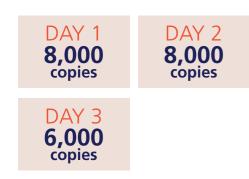


## Sylvia Bernard

Group International Marketing Director, La Martiniquaise

Vinexpo Daily is very much appreciated and I thank the team for my interview about which I had good feedback. •••••

## **CIRCULATION / PRINT**



## **STRATEGIC DISTRIBUTION POINTS**

- All main entrances
- All main information counters
- Key Buyers area
- Convention area
- International press stand
- Press centre
- Top 50 partners' & participants' stands
- Selection of leading hotels in Paris

## WEBSITE / STATISTICS W

## Full contents & e-Magazines online @ vinexpodaily.com

# Full integration of contents into digital event tools

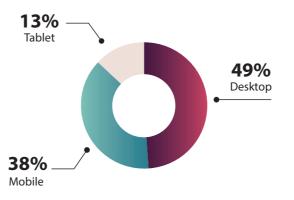
# **vinexpodaily.com** is the daily updated website with unique articles and exclusive interviews live from the show.

## **RESPONSIVE & POWERFUL**

## STATISTICS\*

Sessions **15,000** Avg. Session Duration **2:07** Pageviews **29,500** Pages per Session **4,23** 

Device Access:



## CIRCULATION / ONLINE www.vinexpodaily.com

# Daily e-Mailing to > 40,000 contacts

E-mailing to launch the edition of the day that is sent out every morning to trade visitors, exhibitors and press before, during and after the fair for a full media coverage.

 5 e-mailings (PREVIEW - DAY 1, 2, 3 - REVIEW)

## **SOCIAL MEDIA**

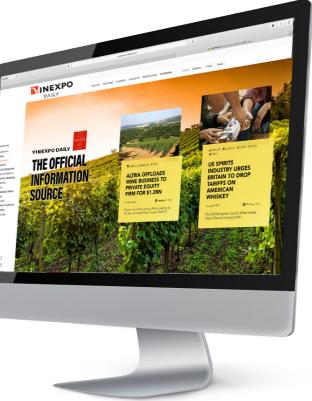
VINEXPO Daily contents are promoted through the VINEXPO social media channels



4



## www.vinexpodaily.com





awards for the wines culminated in the "Trophée des Crus de Groves", which they bagged in 2019 for the Chateau's dry white 2018 vintage. The



\* Google Analytics - www.vinexpodaily.com - May 2018 (Vinexpo Hong Kong)

## EDITORIAL CONTENT

Content is designed to be highly relevant and useful for trade visitors & press, helping them to set their show agenda and define their priorities, as well as giving them the "big picture" with market data and leaders' strategies.

Benefit from this **unique communication platform** to get YOUR message across. Contact our editorial team for themes and interview.

## **DAILY SECTIONS**

## **HEADLINE NEWS**

The top stories of the day of interest to international trade visitors, including major announcements & debates..

## **VINEXPO TALKS**

As international trade visitors hop from one stand to another, they no doubt regret not being able to attend some of the top conferences. We cover all conferences of interest to international visitors.

### **PRESS & BLOGGER** CORNER

Top journalists at Vinexpo explain why they're here and what their personal "Vinexpo highlights" are.

### **BE SPIRIT**

A new section spotlighting this high growth market.

## MARKET TRENDS

Important new industry trends and interviews with leading analysts.

DAY 2

RED, WHJ OR RO

ew joint venture will offer better portunities to exhibitors and

**NEXPO** 

## EXCLUSIVE **INTERVIEWS**

Given the calibre of many of those presenting conferences, where possible we not only give a précis of their conference, but also field exclusive comments that are specifically destined to our readers.

## TRADE TALKS

Wholesalers, agents, retailers and departments stores explain their current key concerns and discuss some of the most interesting offers they have seen at the show.

## WHERE TO GO **IN PARIS**

A definitive guide on where to go out in Paris to make the international visitors feel much more "at home" in this exciting city.

## EDITORIAL OPPORTUNITIES FOR EXHIBITORS

How to be part of VINEXPO **Daily?** 

6

Provide us with your input:

- Coverage of your company's main news, events and press conferences
- A strategic platform for your top
- Contributions and thought leadership for our Regional Spotlights and Special

## SPECIAL FEATURES & REGIONAL SPOTLIGHTS









NEXPO





## **PRINT** / AD OPPORTUNITIES





## ADVERTISING RATES\* (€)

Advertising space is only available for exhibitors of VINEXPO

| ADVERTISEMENT   | All Editions | Online<br>Preview<br>(7 February) | Day 1<br>(14 February) | Day 2<br>(15 February)<br>Print & Online Versions | Day 3<br>(16 February) | Online<br>Review<br>(22 February) |
|-----------------|--------------|-----------------------------------|------------------------|---|------------------------|-----------------------------------|
| • 1/4 page      | 5,000        | 700                               | 1,350                  | 1,350   | 1,050                  | 700                               |
| • 1/3 page      | 6,600        | 900                               | 1,750                  | 1,750   | 1,500                  | 900                               |
| • 1/2 page      | 9,000        | 1,200                             | 2,350                  | 2,350   | 2,050                  | 1,200                             |
| • 1 full page   | 15,000       | 2,000                             | 4,000                  | 4,000   | 3,400                  | 2,000                             |
| • 1 double page | 27,000       | 3,600                             | 7,250                  | 7,250   | 6,250                  | 3,600                             |

\* + 15% for highlight placement / Right-hand page

+ 30 % for in-house design services



Logo & stand N° on front cover - Example

| HIGHLIGHT POSITIONS ALL EDITIONS<br>(PREVIEW AND REVIEW INCLUDED) | (€)       |
|---|-----------|
| Logo & stand N° on front cover                                    | 4,800     |
| •**/5/page/banner/on/front/cover//// Sold out                     |           |
| • 1 full page advertisement, first 12 pages                       | 17,500    |
| • 1 double page advertisement, first 12 pages                     | 30,000    |
| Inside front cover, single page                                   | 15,000    |
| Inside front cover, double page                                   | 25,000    |
| Inside back cover   | 12,500    |
| • Back cover  | 19,000    |
| Insert in the magazine  | on demand |



| ADVERTORIAL (IN ONE EDITION) | (€)   |
|------------------------------|-------|
| • 1/4 page                   | 1 600 |
| • 1/3 page                   | 2 100 |
| • 1/2 page                   | 2 800 |
| • 1 full page                | 4 800 |
| • 1 double page              | 8 500 |
|                              |       |

| PRODUCT SPOTLIGHT                     | (€)   |
|---------------------------------------|-------|
| Photo, description, 3 USPs & Stand N° |       |
| • I/4 page                            | 1,600 |



(6,000 units)

| MAX MARKS                    |  |
|------------------------------|--|
| PLAN                         |  |
| HALL                         |  |
| 1 M 2 1 June 10 17 Industria |  |

| HALL PLAN (ALL EDITIONS EXCEPT REVIEW)                 | (€)   |
|--|-------|
| • Large logo & Stand N°                                | 3,200 |
| • Standard-sized Logo & Stand N° + QR code             | 1,600 |
| <ul> <li>Standard-sized Logo &amp; Stand N°</li> </ul> | 800   |

| SMARTGUIDE                                     | (€)     |
|--|---------|
| Customized publication (24 pages).             |         |
| Insertion into 1 edition of VINEXPO Daily from | 37,000€ |

**NEW! VISITOR BAG (€)** 

Sponsoring of VINEXPO Visitor bag

from 10,500

## **DIGITAL** / AD OPPORTUNITIES www.vinexpodaily.com

| SPONSORING  | (€)    |
|---|--------|
| GLOBAL SPONSORING - EXCLUSIVE POSITION*   |        |
| Sponsoring of the website, webkiosk (e-magazine) and e-mailings<br>* Except for Special Feature and Regional Spotlight sections | 22,500 |

### **SPONSORING OF THE SECTION OF YOUR CHOICE\* - HIGHLIGHT POSITIONS**

- Section landing page: your logo, branding & link
- Menu: your brand name on section
- Homepage: your brand name on section entry
- + E-mailing: Branding of your section in the e-mailing (day of publication)

• Sponsoring of 1 Section - 1 edition





GLOBAL SPONSORING EXCLUSIVE POSITION Sponsoring of the website, webkiosk and e-mailing

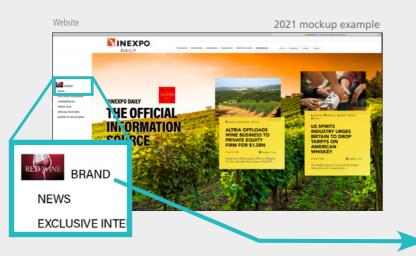
## MENU ENTRY

### • Dedicated menu point

- Dedicated branded page with your contents
- 10 articles (1 In-Depth, 9 Short)
- 5 e-mailing inclusions Branding of your section in the e-mailing

20,150

(€)



### FEATURED ARTICLE - HIGHLIGHT POSITION (€)

> 1 In-Depth Article (Up to 600 words)

WEBSITE: Homepage - 1st positions (day of publication) + Section landing page - 1<sup>st</sup> positions

E-MAILING: Article highlighted (day of publication)

| In all editions | 17,000 |
|-----------------|--------|
| • In 1 edition  | 4,000  |

### FEATURED ARTICLE - STANDARD POSITION (€)

> 1 Short Article (Up to 300 words)

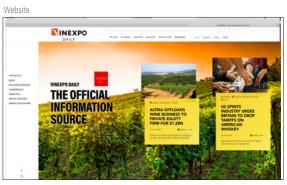
WEBSITE: Section landing page: 1st positions - Home page: Standard position (day of publication)

| • In 1 | edition | 1,350 |
|--------|---------|-------|
|        |         |       |

| E-MAILING   | (€)   |
|---|-------|
| <b>Banner</b> in 5 e-mail blasts<br>(only 4 spaces available) |       |
|   | 4,000 |
|   |       |



÷



### FEATURED ARTICLE HIGHLIGHT POSITION



BANNER



## **PRINT** / TECHNICAL SPECIFICATIONS

## **PRINT** / TECHNICAL SPECIFICATIONS





| STANDARD POSITIONS | Trim size    | Bleed size   |
|--------------------|--------------|--------------|
| Full page          | 250 x 353 mm | 260 x 363 mm |
| Double page        | 500 x 353 mm | 510 x 363 mm |
| 1/2 page           | 230 x 160 mm |              |
| 1/3 page           | 86 x 300 mm  |              |
| 1/4 page           | 230 x 80 mm  |              |
|                    |              |              |

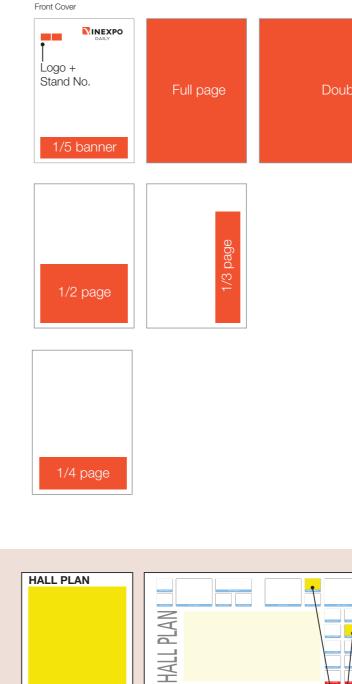
### **HIGHLIGHT POSITIONS**

### Logo + Stand No. on front cover

| 1/5 banner on front cover | 230 x 58 mm  |              |
|---------------------------|--------------|--------------|
| Inside front cover        | 250 x 353 mm | 260 x 363 mm |
| Back cover                | 250 x 353 mm | 260 x 363 mm |

## >> Material Deadline: 24<sup>TH</sup> January 2022

Contact: production@cleverdis.com Tel: +33 (0)442 77 46 00



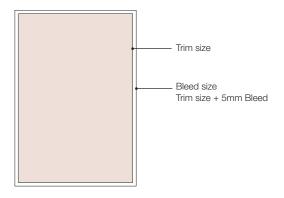
Large Logo

Hall Plan Front cover

Logo



Double Page





| ΗΔΙΙ | PLAN |
|------|------|
|      |      |

| 230 x 314 mm |  |
|--------------|--|
| 240 x 340 mm |  |
| 32 x 20 mm   |  |
| 74 x 54 mm   |  |
|              |  |

TRIM SIZE

Standard-sized

## **IMPORTANT INFORMATION** FOR PRINT MATERIALS

All ads supplied must be CMYK.

Supplied materials that do not comply with the following specifications will be corrected and the advertiser billed for the required production.

Required Format: PDF/X-1a format is the required file format for submission. When preparing PDF/X-1a files, careful attention must be paid to ensure they are properly created and will reproduce correctly. Please see Adobe. com/products/acrobat/pdfs/pdfx.pdf for guidelines and instructions. Files should conform to SWOP guidelines, and total ink density should not exceed 300%.

Proofs: For full page and spread ads, advertisers MUST submit a contract-level digital proof at full size that conforms to SWOP standards (including a colour bar) for all digital files.

Client-supplied contract proof is required to guarantee color. Acceptable contract proofs include: Epson Contract Proof, IRIS, Kodak Approval, Digital Match Print, Progressive Press Proof, Fuji Pictro, Fuji Final Proof. Proofs are required regardless.

### Material Requirements for In-House Design Services:

Photos: Colour scans must be 300 dpi in CMYK. B/W scans must be 300 dpi grayscale. Logos: Vector .eps or .ai files are preferred. Type should be converted to outlines unless the fonts are provided. Jpgs must be 300 dpi.

If you are supplying native files for us to work with, they must be accompanied by the fonts used in those files. Black type on light background should be defined as 100% black ONLY.

Files should conform to SWOP guidelines, and total ink density should not exceed 300%.

Deadline: All print elements (print file & color proof) must be supplied before 18th February 2022. Beyond this deadline, we will accept no more elements, and your content will only be published in our online version.

Please send colour proof to: Cleverdis / VINEXPO Daily Le Relais du Griffon - 439 route de la Seds 13127 Vitrolles - FRANCE of file delivery mode. The publisher will not accept responsibility when contract proofs are not submitted.

## **ADVERTORIAL GUIDELINES**

### **Regular Advertorials**

All advertorials in our publications follow our editorial style guide for format. They are written

in the style of an article that discusses the key selling points / benefits of the product / service and ideally will include reallife scenarios or case studies to demonstrate effectiveness. Advertorials are designed to provide trade visitors / professionals with information relevant for their business practise and buying decisions.

### Regarding images:

- The advertiser must be the copyright holder of any image provided with copy (with image copyright).
- The advertiser must have written release for images including people.
- Images must specifically relate to the advertorial message or product.
- Featured images should ideally be horizontal orientation with dimensions of 1500pix wide a resolution of 300dpi.

Ads within advertorials are not permitted. No company or brand logos are allowed. No slogans, no URLs, no contact details (email, telephone number)

### Word Count

- Full page: 600 words
- Half-page: 270 words
- Third page: 180 words
- Quarter page: 140 words

### Featured Article

Featured Articles designate a highlighted position for your advertorial online - on the homepage and section landing page or in standard position (only section landing page).

### Content

14

Guidelines for content will be agreed before editing by the Cleverdis team. All basic information must be provided by the client, along with precision of the main points to put forward. When the advertorial piece has been produced, a PDF copy is sent to the client for corrections and / or approval. Changes and corrections must be outlined clearly by the client - in annotations on the PDF.

A final version will then be produced and sent to the client for "OK to Print". This must be marked on the PDF - either scanned or digitally signed.

Any further changes to the advertorial requested by the client, if different to those requested initially, shall be invoiced OVER AND ABOVE the original order, at a rate 10% of the original price invoiced (before any discount), and must be paid by the client prior to publication.

## **DIGITAL** / TECHNICAL SPECIFICATIONS www.vinexpodaily.com

### FEATURED ARTICLE **GLOBAL SPONSORING - SECTION SPONSORING** • Background image: 3,409 x 1,500 px - HD Logo: svg • URL link • Images: jpg - HD • Videos: YouTube link ENTRY MENU PACKAGE e-MAILING BANNER • Background image: 3,409 x 1,500 px - HD

- Logo: svg
- URL link
- e-Mailing section banner: 2,560 x 1,440 px HD

### Website







• Highlight article: up to 600 words • Standard article: up to 300 words

• Format: 300 x 250 px - jpg or gif

>> Material Deadline: 24<sup>TH</sup> January 2022

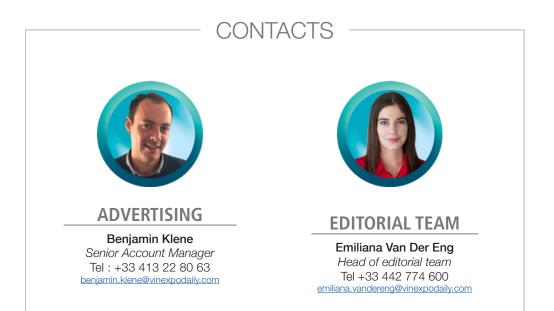
> Contact: production@cleverdis.com Tel: +33 (0)442 77 46 00



## AN EXPERT COMMUNICATION TEAM AT YOUR DISPOSAL 100% LIVE DURING THE SHOW

Come visit us at the VINEXPO press centre during the show!







is the publisher of





Relais du Griffon • 439 route de la Seds • 13127 Vitrolles • France • Tel: +33 442 77 46 00 www.cleverdis.com SAS Capitalised at € 155,750 • VAT FR 95413604471 • RCS Marseille B 413 604 471